

# The 33rd One of the largest scuba diving event in Asia! MARINE DIVING FAIR 2025

With companies dealing with ocean, resorts, traveling, underwater photography, environment, and education participating from all around the world, it has become one of the biggest scuba diving events in Asia. We are convinced that joining us will be a great opportunity for your business.

### Japan's diving market is NO.1 in Asia!

© 2000 diving stores ◎ Japanese manufacturers such as TUSA, Gull, SEA&SEA, etc. OAbout 80 member stores exhibiting in addition to the world! number one PADI exhibitor <sup>©</sup> Has many world-famous diving areas represented by Okinawa

**Invitation to Sponsorship & Exhibition** 

April 4(Fri) ~ 6 (Sun), 2025

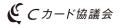
Sunshine City Convention Center Ikebukuro, Tokyo, JAPAN

**Contact: Marine Creative Co., Ltd (Organizer)** E-MAIL: info@marine-creative.com

Supported





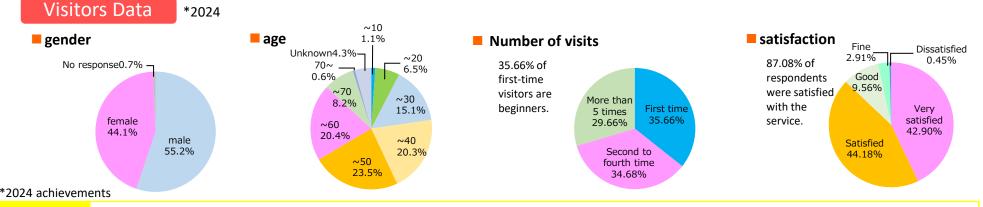


### The 33rd One of the largest scuba diving event in Asia Marine Diving Fair2025 Join us for your business in Japan

### **Event Outline**

Title: Marine Diving Fair 2025
Date & Time: April 4 (Fri) ~ 6 (Sun), 2025 10:00~17:00 (Friday closing at 18:00)
Venue: Sunshine City Convention Center Hall D Ikebukuro, Tokyo, JAPAN
Admission Fee: FREE
Organizer: Marine Diving Fair Committee
Cosponsor: MARINE CREATIVE CO., LTD.
Construction: FUJIYA CO.,LTD.
Supported: JATA(Japan Association of Travel Agents)
Cooperated : Japan Scuba Diving Association, Japan Marine Recreation Association, Leisure Diving Certification Promotion Council





#### Visitor Voices \*translated from Japanese

No. 1: I want to go diving No. 2: It was just fun No. 3: I have decided which ocean to go diving No. 4: Full of information No. 5: Beautiful pictures No. 6: I want to start underwater photography No. 7: I am thinking of buying diving equipment

### Marine Diving Fair is Perfect for...

### Marketing

You can conduct market research, gather newest scuba diving information, and promote to both visitors and exhibitors.



### • Giving away samples

There are chances to give away your samples to visitors, participants of stage programs, and more!



### Surveys

You can take surveys about customers' needs, your branding image, etc. Many visitors are willing to answer!



### Gathering customer data

Great opportunity to make visitors who are interested in scuba diving, ocean, resorts, and traveling your customers!



### • Explaining your product

You may explain about your product directly to your customers for more understanding.



### Branding

You can strengthen your brand image through logo exposure, banner exposure, etc.



### • Selling your product

You can sell your products including travel products and dive tickets (anything except dive gears) at your booth.



### • B2B marketing

There are not only B2C but also B2B business opportunities with many dive industry related visitors.



### Not only dive shops & resorts! Past exhibitors include:

- Sake brewery
- $\boldsymbol{\cdot}$  mass merchandiser of sporting goods
- English teaching school
- dive watch manufacturer
- jewelry store
- camera reseller
- computer related manufacturer
- membership resort hotel
- underwater drone manufacturer
- cosmetic company

- automobile manufacturer
- sports drink manufacturer
- online grocer
- medical equipment manufacturer
- other manufacturers dealing with translation machine
- oxygen capsules
- health foodWine
- boating license
  - ating license etc...

### **Venue Divided into Different Sections**

• Division of the venue according to the visitors' purpose made it easier for the visitors to head directly to the section of their interest.

• You are welcome to sell your products / take orders

at your booth\*.

\*Requires permission from the organizer in advance

#### **WORLD'S DIVE AREAS**

Exhibiting area for world's tourism bureaus, resorts and dive shops.



### UNDERWATER PHOTOGRAPHY

Exhibiting area for underwater photography equipment.



Visit Marine Diving Fair official website for post reports! (Japanese) https://marinedivingfair.com/

#### **DIVE GEARS & ITEMS**

Dive gears and ocean related items are on sale! Visitors enjoy shopping.



#### SCUBA DIVING EQUIPMENT MANUFACTURERS

Visitors may experience using the newest dive gears and hear explanations about them.



#### **OKINAWA DIVE AREAS**

Exhibiting area for Okinawa's dive areas. Local dive guides are present.



**STAGE & SEMINAR** Fun programs and seminars attract many audiences every year.



**DIVE SCHOOLS** For people who want to become divers. Many non-divers stop by here.



#### **JAPANESE DIVE AREAS**

Exhibiting area for dive areas around Japan. Local dive guides are present.



**ENVIRONMENT ZONE** Zone for SDGs from the ocean. Introduces activities to protect the oceans.



**PADI DIVE CENTERS** Area providing information about how to start and enjoy diving in Japan.

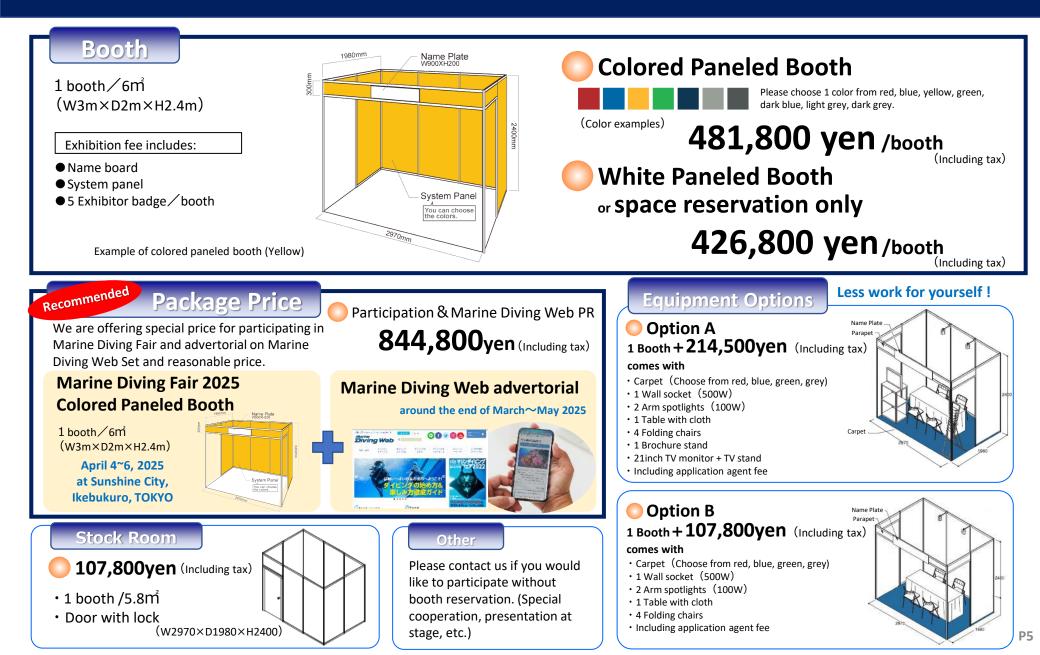


\*There may be changes in the division of exhibiting areas

### Your Exhibition Presence will be Promoted Widely to the Dive Market! Magazines, Websites and Social Medias, etc.



### **Booth Prices and Measurements**



## Notice & Request (For Exhibitors)

If you agree to the guidelines below and would like to apply, please submit the application form. Thank you for your cooperation.

### Cancellation Policy:

Cancellation fee before November 30, 2024: 33,000yen Cancellation fee after December 1, 2024: 100% (Applies also for cancellation before issuing the invoice) 50% if the cancellation was inevitable due to natural disasters, pandemic, etc., or if the organizer cancelled or postponed the event upon government request.

• Vendibility: Only exhibitors may sell their products in the booth. However, the organizer reserves the right to cancel the sale of products deemed inappropriate. For detailed regulations and application procedures, please contact the organizer.

### Regulation of number of staffs:

5 exhibitor badges are distributed per booth. The number of staffs allowed at 1 booth is 5 at most. To prevent people other than exhibitors from advertising, the exhibitors are to wear the badges at visible place at all times. Please note that if there is anyone advertising without wearing the badge, we may ask him/her to leave the venue.

### Advertising Regulations:

Any kind of advertisement outside your reserved area is strictly prohibited.

### Sound Regulations:

Please refrain from using microphones, loudhailer and so on. Please apply to the organizer's office in advance if you would like to use any audio equipment.